



Saving cost and carbon in 2012



Firstly, Happy New Year from all at powerPerfactor. We hope that your 2012 proves to be enjoyable, prosperous and green.

Over the last 10 years we have helped our clients save over £100 million. As a result, people have been highly complimentary about powerPerfactor.

There is no more powerful endorsement than that of a third party. So we thought we'd kick off the New Year by updating and relaunching our client testimonial booklet to include the latest comments from the likes of Waitrose, Marston's and the Greater Manchester Fire and Rescue Service. It now features well over 100 separate client quotes.

We lead the industry in terms of standards, savings, reliability and quality. But please don't just take our word for it.

[Click here for the reissued testimonial document.](#)

TIME TO ACT AS SALIX FUNDING IS RELAUNCHED



In December, Salix Finance announced a further £20 million of interest-free loan funding for public sector bodies in England (excluding Central Government).



The funding, available on a first come first served basis, is for energy efficiency projects and is repayable in eight instalments over four years.

The majority of VPO applications meet the qualifying standards and we will be able to assist you with completing the application and compliance tool.

Applications are needed by the end of March 2012 and as public sector energy efficiency funding has been scarce recently, we expect the number of applications to be very high - so time is of the essence for getting applications in.

MIKE CARR JOINS POWERPERFECTOR BOARD



The Board of powerPerfector Group is delighted to announce the appointment of Mike Carr as a non-executive director.

Mike brings to the Board a career of experience and expertise in technology and research management.

Amongst Mike's other activities, he is currently a Member of the Government's Technology Strategy Board (TSB), Vice President, Trustee and Fellow of the Institution of Engineering and Technology (IET) and a

Fellow of the Royal Academy of Engineering.

He is also a non-executive director of Ordnance Survey. From 2001 to 2008, Mike was Chief Science Officer and Director of Research and Venturing at BT.

Mike said: "I'm extremely pleased to be joining powerPerfector. As the market leader in the sector, its success is based on a novel and highly efficient technology. This unique position creates a tremendous opportunity for me to contribute as the company continues to innovate in this critical area of helping reduce carbon emissions."

[Read full press release here](#)

THE RESULTS ARE INN



With operating costs as much as 60 per cent of turnover, cutting costs is vital for the survival of the pub trade.

Marston's first trialed two powerPerfector units in 2010. After exceeding the predicted savings VPO has been rapidly installed at 20 suitable sites across the



managed pub estate. The programme is saving 353 tonnes of CO2 annually and has helped the business earn the Carbon Trust Standard.

Annual Client Savings

kWh: 648,784
CO₂kg: 352,940
£: 52,257

[Click for further information](#)



"Marston's Inns & Taverns opted for powerPerfector above other technologies after a successful trial of two sites in 2010 which saw savings in excess of 9%.

"Throughout the initial trial period and the subsequent roll-out programme powerPerfector continued to over deliver, and the expert project management ensured effective communication at all times with minimum disruption to sites, giving us a full turn-key project solution along with some fantastic energy savings."

Andy Kershaw, Facilities Manager, Marston's

MAKING RHYL GOOD SAVINGS



Making schools more sustainable is central to government aims to reduce carbon emissions by at least 80 per cent by 2050.

We have installed VPO at dozens of schools helping to reduce cost and carbon during difficult financial times.

After Denbighshire County Council sent its annual electricity consumption details for Rhyl High School, it was possible to give a provisional quote for the powerPerfector unit and the energy savings that the school could expect. Three months after the installation the electricity consumption was analysed to find a reduction of 10.6 per cent.

Annual Client Savings

kWh: 10.6%
CO₂kg: 56,700
£: 12,200

[Click for further information](#)



"When comparing powerPerfector's technology and

service with others in the voltage management market, you're not comparing apples with apples, but apples with pears. The installation was carried during the early hours of the morning in a very professional manner and consequently there was no disruption to the site."

Robert J Jones, Principal Energy Manager, Denbighshire County Council

POWERPERFECTOR GETS A CLEAN, GREEN BILL OF HEALTH



powerPerfactor has once again achieved the ISO 14001 accreditation for its environmental management systems.

As a leader in the energy efficiency market and an ethical business, powerPerfactor is taking action against energy and resource waste within its own offices. The company's energy and environment committee has successfully implemented a number of measures to support this.

Nicholas Keegan, chair of the energy and environment committee said: "The technology we supply contributes to the energy and environmental management of the organisations we work with. At the same time it is imperative that we keep our own house in order so we are proud to have passed our external audit yet again."

powerPerfactor's first Green Week, saw the company make week on week energy savings of 6.3 per cent, surpassing the internal target of a five per cent efficiency improvement.

AWARD WINNING SAVINGS

Congratulations to powerPerfactor client Surrey Police which has scooped the Public Sector Sustainability Awards 2011 within Emergency Services.

We installed a powerPerfactor unit at the Force's Guildford headquarters in March last year, which is saving £19,000 every year.

Eunice Mabey, Environment & Energy Manager, said: "As well as acting on carbon, Surrey Police has a responsibility to investigate any changes we can make that will reduce overhead costs, helping to protect front line services.

"powerPerfactor's VPO is playing a key role in our carbon reduction strategy and has significantly improved the quality of the power going in to HQ."

DEADLINE EXTENDED FOR POWERPERFACTOR ENERGY AWARD



The deadline for entries for the second annual powerPerfactor energy award has been extended until Friday 13 January.

The award, which is presented during the SEEC 2012 Conference in Glasgow, is open to energy generation, efficiency or measurement initiatives in Scotland.

The size of the project or organisation is not a concern. We are looking for novel ideas, effective strategies and those which have a large impact.

For more information email james.shannon@powerperfector.com or see <http://www.seecon.org.uk/news/1/15/>

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